



Welcome Beirut Commission and Payment Policy

This document outlines the standard commission structure for all real estate services provided by Welcome Beirut Real Estate. All commissions are non-negotiable and are due upon the completion of the relevant transaction, payable in cash.

A. RESIDENTIAL REAL ESTATE SERVICES

1. Residential Rental (Lease Agreement)

In the event that a property presented by Welcome Beirut Real Estate is leased, the commission payable by the Lessee (Tenant) is equal to one full month's rent.

- **Payment Due Date:** The commission is due and payable in cash at the time the definitive lease agreement is formally signed by all parties.

2. Residential Purchase (Sales Contract)

In the event that a property presented by Welcome Beirut Real Estate is purchased, the commission payable by the Buyer is equal to 2.5% of the final purchase price.

- **Payment Due Date:** The commission is due and payable in cash upon the signing of the final sales contract (or initial binding agreement to sell).

B. COMMERCIAL REAL ESTATE SERVICES

1. Commercial Rental (Lease Agreement)

In the event that a commercial property (including, but not limited to, offices, shops, warehouses, or land) presented by Welcome Beirut Real Estate is leased, the commission payable by the Lessee is equal to one full month's rent.

- **Payment Due Date:** The commission is due and payable in cash at the time the definitive commercial lease agreement is formally signed by all parties.

2. Commercial Purchase (Sales Contract)

In the event that a commercial property presented by Welcome Beirut Real Estate is purchased, the commission payable by the Buyer is equal to 2.5% of the final purchase price.

- **Payment Due Date:** The commission is due and payable in cash upon the signing of the final sales contract (or initial binding agreement to sell).



Welcome Beirut
SAY YES TO THE ADDRESS! ✓

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